

Kerry Joseph



BHGRE | *Joseph Real Estate

*a veteran and minority owned business

2483 Talavera Dr
San Ramon, CA 94583
Direct: (925) 548-4480
Toll: (888) 573-3210
REOSpecialist@JosephRE.com
www.JosephRE.com

Education

- Bachelor of Science in Computer Science

Performance Snapshot

- 99% Cash for Keys success rate
- BPO within 24 hours
- 98% sales price to BPO
- 22 average DOM
- 30 average days to close
- 3% fallout rate
- Sold 32M & growing

Awards

- Master Level Award, 2010
- Honor Society Award, 2009
- Community Award - Global, 2009
- Honor Society Award, 2008

REO Systems

Equator, Res-Net, Aspen Grove

Mission Statement

Focus & results oriented to sell your listings at the highest & best price, in the shortest time and the least liability.

A Simple Approach

A simple approach to achieve extraordinary results. *"Whatever it takes to get the job done with accuracy, competency, and great discipline."*

REO Marketing / Re-Assignment Specialist

Offering an award-winning track record of customer care excellence within high-volume environments that include single family & multi units.

Web Optimizers • 24 Hour Sales/Marketing • Immediate Field Response Team

Key Skills

- Advanced marketing technology
- Full suite of REO services
- Pre-approved buyer network
- 203K Specialist
- Title curative upfront
- Customized reporting
- City and county ordinances and municipal code
- Licensed & bonded full service asset preservation

Professional Experience: *6+ years of experience and superior service in REO and related aspects of the real estate field.*

2005 - Present **BHGRE | Joseph Real Estate:** Provide full and complete real estate services by marketing traditional, short sale and REO properties in both residential and commercial. Attract sellers, buyers, and investors thru referrals, neighborhoods campaigns, social media and tailored events. Manage rehab projects.

1997 - 2008 **AT&T Corporation:** Inspired, promoted, drove changes by improving results, reduced costs, and developed talents.

1989 - 1997 **US Marine Corps:** Decorated veteran. Learned the art of leadership. Supported, led, and participated in numerous tactical and humanitarian operations.

Clientele: Insource Financials; ClearVue Management

Certifications: REO and Short Sale Certified (SFR); FIVE STAR FORCE member; RES Net; Equator; ePro

Territory – Servicing Northern California: Alameda; Alamo; Albany; American Canyon; Antioch; Benicia; Berkeley; Brentwood; Castro Valley; Clayton; Concord; Crockett; Diablo; Danville; Discovery Bay; Dublin; El Cerrito; El Sobrante; Emeryville; Fairfield; Fremont; Hayward; Hercules; Lafayette; Livermore; Manteca; Martinez; Montclair; Moraga; Mountain House; Napa; Newark; Oakland; Oakley; Orinda; Pleasanton; Pleasant Hill; Piedmont; Pinole; Pittsburg; Richmond; Rodeo; San Jose; San Leandro; San Lorenzo; San Pablo; San Ramon; Stockton; Sunol; Tracy; Union City; Vacaville; Vallejo; Walnut Creek.

Licensing/Insurance:

California Real Estate Broker License #: 01482347, expires 11/30/2004; E & O Insurance: Coverage \$2,000,000, Starr Indemnity Insurance Company # SICRPL - 0001832-00, expires 07/1/2012.